



The DEO Clinic, Inc. 2019 Stewardship Report



2019 Highlights

3384 office visits and lab appointments,
a 33% increase.

3554 hours provided by medical and non-medical
volunteers.

\$278,273 worth of services provided to the
community (does not include medicines, lab and
diagnostic tests, or medical supplies)

Established six months reserve to insure
uninterrupted service

United Way Affiliation

First annual *Spring into Wellness* Health Fair with St.
Mark's Episcopal Church

Worked with University of North Georgia and
Southern Adventist University to provide clinical
experiences for nursing practitioner programs.

About Us

The DEO Clinic is a 502(c)3 that provides medical care to low income uninsured residents of Whitfield and Murray Counties. Relying on the services of approximately 71 volunteers and 4 part-time staff members, the clinic provides free primary care to those who are least able to afford it .

General program information

- Fiscal year – October 1 through September 30.
- The target populations served by our clinic are adults ages 18 to 64 who are uninsured and whose income does not exceed 200% of the federal poverty level.
- The clinic does not prescribe any narcotics or drugs to treat psychiatric conditions.
- Services provided by our clinic include: walk in clinic, some prescription and over-the-counter medications, assistance with obtaining low cost prescriptions, lab work, x-rays, and management of chronic health conditions by physician specialists for persons with kidney, heart disease, and diabetes.

The Problem

- 14% of individuals in Whitfield County live in Poverty (22.% in the Dalton city limits).
- 15.2% of individuals in Murray County live in Poverty.
- More than 20% of individuals under age 65 residing in Whitfield and Murray Counties do not have health insurance.
- 66.5% of Bankruptcies are related to medical issues (*American Public Journal of Health*).
- The use of Emergency Rooms for non-urgent conditions creates inefficiencies resulting in crowding, long waits, increase in cost of care, plus added stress on local hospital resources.

Office Visits



During FY 2019 the DEO Clinic provided over 3000 office visits and lab appointments.

Approximately 80% of the patients at DEO have a diagnosis of chronic disease. 22% have a diagnosis of diabetes

Low Cost Meds



Obtained free through Americanas

Temporary Medications provided by DEO purchased from Blessings

Med Bank referral (\$15 per month for all meds when available.

The use of low-cost generics

Discount Rx Cards

Education



Promote
Maintain
Restore

Individual Instruction

Diabetes Education

Wellness Coaching

Health Fair

Solution

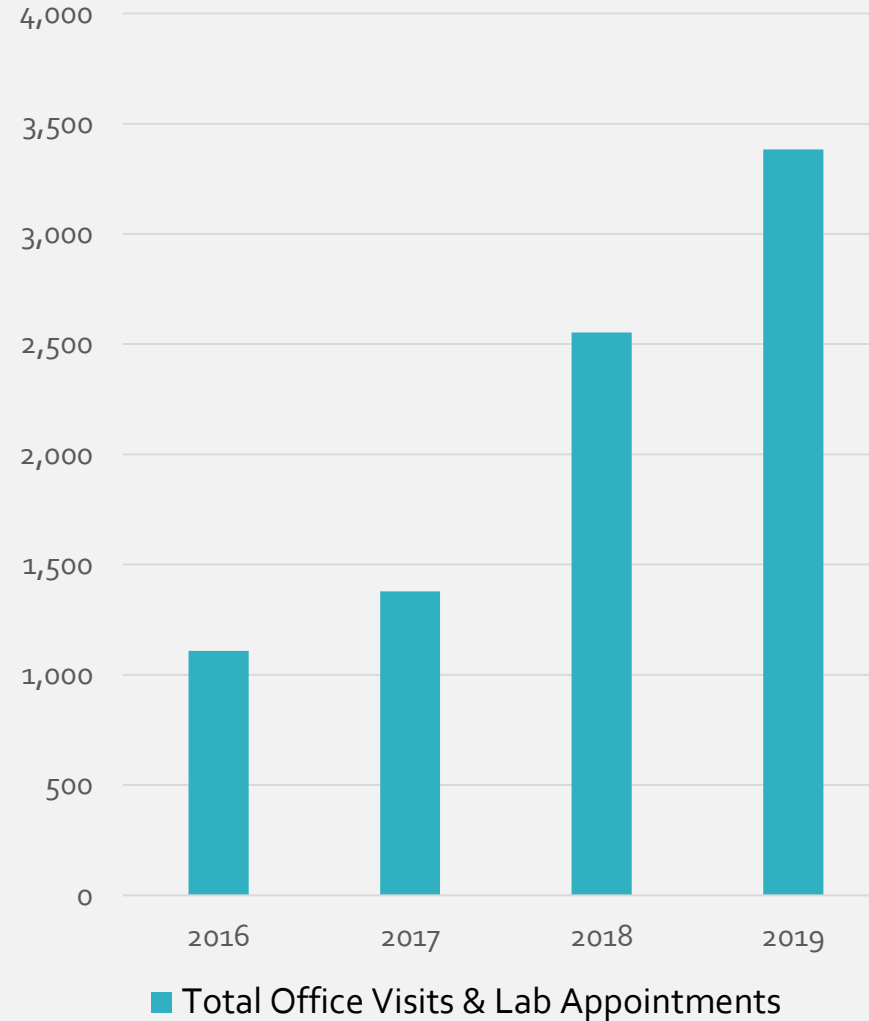
The mission of the DEO Clinic is to provide competent compassionate care to members of our community who do not have health insurance and lack the financial resources to access quality health care.

DEO Clinic, Inc.
Profit & Loss Report
October 2018 – September 2019

Ordinary Income	
Fundraising Events	21,187
Individual and Business Donations	44,279
Corporate and Foundation Grants	87,042
Other Revenue	3,653
Total Revenues	\$156,162
Expenditures	
Salaries & Expenses	75,551
Professional & Contract Fees	52
Facilities and Equipment	701
Operations	15,532
Other Expenses	10,071
Medical Supplies	5,896
Medicines	331
Laboratory Expenses	7,839
Radiology Expenses	91
Total Expenses	\$117,463
Net Income	\$38,699*

*\$33,000 of the net income was added to the reserve fund to insure that the clinic can operate for 6 months without any interruption of service.

Growth in Office Visits Provided



Board of Directors

Rev. Will Scott, Board President

Katherine Reisz, Secretary

Deborah Jones, Treasurer

Rod Rodriguez, MD, Medical Director

Thomas Bartley

Lorijo Calhoun

Stan Easley

Nathan Lock

Karah Smith PA



During FY 2019, the DEO Clinic received funding from:

The John and Therese Church Family Foundation

Community Foundation of Northwest Georgia

Dalton First United Methodist Church

Dalton Seventh Day Adventist Church

Episcopal Community Foundation

First Presbyterian Church Dalton

Georgia Healthy Family Alliance

The Jack and Aggie Bandy Foundation

Modern Woodmen of America

Mohawk Foundation

NAACP Branch 5246

Nabors to Neighbors Foundation

North Georgia Electric Membership Round Up

Roman Open

Sis Brown Foundation

Shaw Industries

Strain Family Foundation

Anita and Julian Saul Foundation

White Family Foundation

